

Introduction:

Growing the ANZ Climate Tech Industry

climatesalad.com

February, 2022



Our Mission

Climate >	Facilitate a 100 million tons GHGe positive change on the environment
Tech >	Help 1,000 Climate Tech companies reach their global potential by helping them get customers, team and capital
Jobs >	Create 100,000 new jobs in ANZ in climate technology



Members















































































WATTBLOCK







trace.









*AVARNI







































BETTER PACKAGING CO.



FIBERSENSE®































Modibodi°

Investors and Ecosystem Supporters



















SKIP CAPITAL



















MAIN

SEQUENCE



























Climate Salad Team

Core Team



CHARLOTTE CONNELL

Head of Engagement



MICK LIUBINSKAS

Advisor

Advisory Team



MANDI GUNSBERGER

Community Advisor



MICHAEL MOLITOR

Climate Science Advisor



SARAH PEARSON

Innovation Ecosystem Advisor



ROBIN GOLDBERG

Strategy Advisor



STEFAN KNIGHT

Growth Advisor















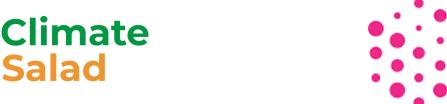










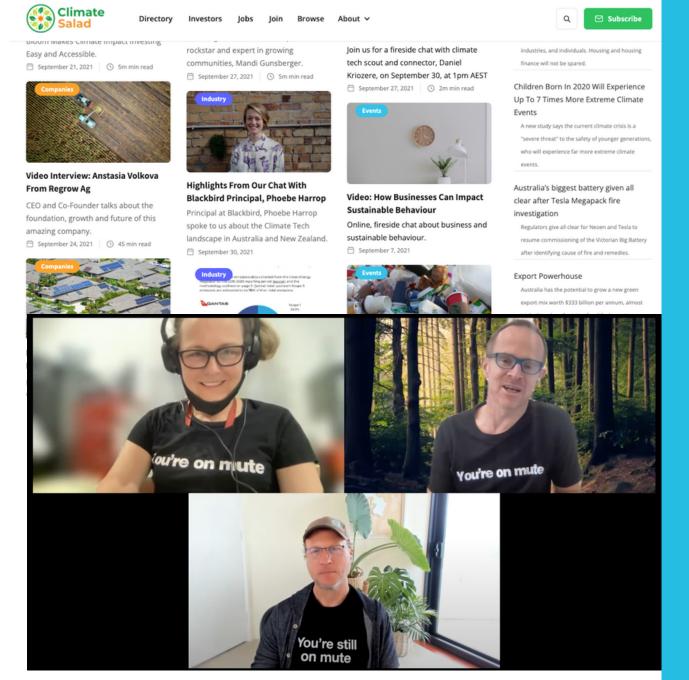




For Founders

Slack, small pod, private events, 1-on-1 support, job board

Invite only membership



For Industry

Content, news, jobs, tools, newsletter and events

http://climatesalad.com/

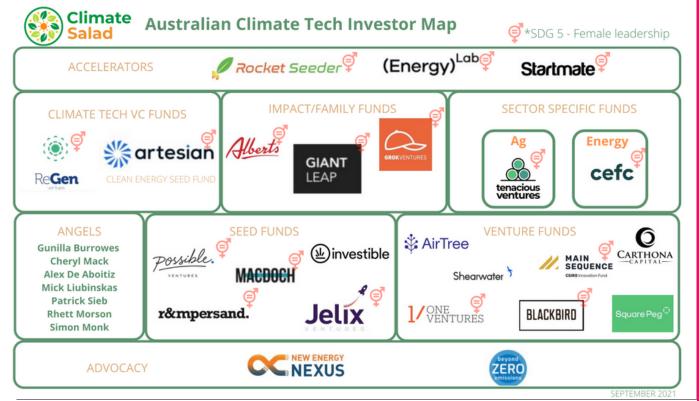


Very excited to announce the first-ever Climate Tech 100 from Australia and New Zealand.

...see more







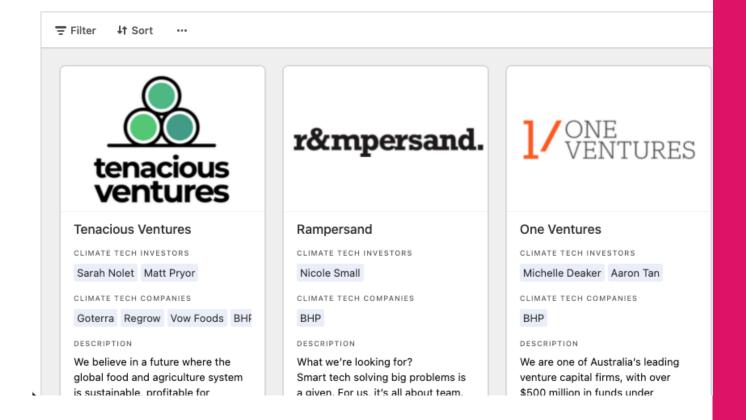




Australian Climate Tech Investors

Here are some of the people and organisations investing into climate tech companies in Australia. If you would like to be added to this list, please <u>contact us.</u>
Click the cards to get more detail.

Also check out the Climate Tech Investors Map of Australia



For Investors

Connection, support, private events, data, news

Invite only membership



Traction

Founders

200+ active members, 580 companies found

Community

2,000 followers, subscribers and supporters

Investors

55+ investors at 30+ venture firms with \$2B+ in funds to deploy











Growth For 2022



Founders

500 founders, 250 companies, 1,000 direct impacts





Community

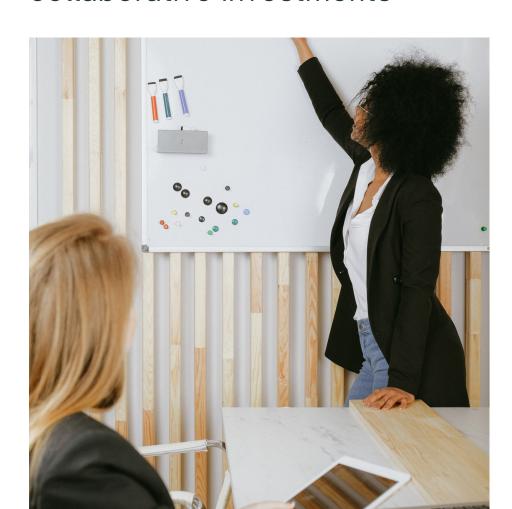
500 members, 10,000 followers, 1,000 content items





Investors

100 investors, 100 collaborative investments



How to get involved

Join

Be a part of the community. Click join at the top of the page.

Partner

Talk to us about partnering and helping climate tech companies

Share

Tell climate tech companies and advocates about us.

Sponsor

Help us grow this industry to full potential by sponsoring events, programs or the whole community.

Contribute

Create posts, content or workshops for climate tech companies.

Feedback

Help us make this community really take off



Membership Charter

All Members agree and accept to be held accountable to the following principles, values, vision, mission and objectives of Climate Salad:

- To give first.
- To work together as a community, finding solutions and celebrating successes together that lift the Climate Tech industry as a whole.
- Be good to each other.
- Keep it positive publicly, and deliver tough love privately.
- Share your experiences more than advice. It's more genuine and safer.
- It's ok to ask for help.
- Building the community helps everyone.
- If there is something missing, add it. If it's not working, fix it. We're growing together.
- We are committed to diversity and inclusion.
- To conduct your professional activities to the highest standards of honesty, integrity and fairness.
- To align with the United Nations Sustainable Development Goals.

https://www.climatesalad.com/charter



Membership

What do you get for \$100AUD per year?

- 1.Access to a community of 100's of climate tech co-founders to share your journey and learn from including private groups of just co-founders. The community will be vetted for a serious connection to climate.
- 2. Over 20 expert mentors ready to help you
- 3. Each member can request to be put in a forum with 5-7 other co-founders to treat as a closer cohort and occasional catch ups
- 4. Specific channels on growth (getting customers), talent (hiring team) and capital (raising money).
- 5. Private groups on sub-sectors
- 6.55+ climate tech investors as members
- 7. Global connectors in climate tech and customer growth
- 8. Daily news and content from around the world.
- 9. Access to co-founder only events and content.
- 10. Entry to the Australian Climate Tech Awards
- 11. Member-exclusive events and workshops
- 12. Over \$25,000 in <u>perks</u>, discounts and value through our partners



